Major Revenue Loss Projected for Hospitals and Physicians

Education and Readiness Testing Available from integrityhealthstrategies™
Objectives

What is ICD-10?

Why is it so important?

What can we do for your clients?
What is ICD-10?

International Classification of Diseases – 10th Edition

ICD-10-CM = diagnosis codes used in all clinical settings
ICD-10-PCS = procedure codes used to report hospital inpatient procedures

**Diagnosis Code Changes**
- **ICD-9-CM**
  - Currently 14,000 codes
- **ICD-10-CM**
  - Changing to 68,000 codes

**Procedure Code Changes**
- **ICD-9-CM**
  - Currently 4,000 codes
- **ICD-10-PCS**
  - Changing to 87,000 codes
ICD-9 lacks specificity
No room for expansion and new codes
ICD-9 is over 30 years old
United States is 12 to 18 years behind other developed countries
Need more detailed codes for improved data

Why ICD-10?
Medical Group Management Association recommends organizations “stockpile” one year of income in anticipation of revenue cycle disruption.
When does it start?

12:00 AM    October 1, 2014

ICD-10 Wake-Up Call!

233 DAYS
7 HOURS
20 MINS
12 SECS
What’s the Big Deal?

- Physician are being tracked
- Documentation is Insufficient
- Complexity of Care is Not Captured
- Severe Loss of Hospital Revenue
**DISCHARGE SUMMARY**

**DIAGNOSES**
- Rapid Atrial Fibrillation
- CAD
- Anemia
- Ventricular Arrhythmias

**DISCHARGE SUMMARY**

**DIAGNOSES**
- Syncope felt Secondary to Ventricular Tachycardia
- Ventricular Tachycardia – documented by telemetry strips
- Paroxysmal Atrial Fibrillation – documented by ECG
- Coronary Artery Disease – documented by left heart cath
- Heart Failure – documented by Echo EF% of 40 and BNP of 387
- Mild Aortic Insufficiency – documented by Echo
- Mild Tricuspid Insufficiency – documented by Echo
- Long QT interval – documented by ECG
- COPD – documented by the Pulmonary Emboli CT scan
- Left Pleural Effusion – documented by CT scan
- Anemia – documented by CBC
- History of prior AAA – documented by CT scan
- Carotid Artery Disease and History of Prior CEA – documented by exam and H&P

**Impact on Revenue**

$4,000.00
What IHS has to offer

ICD-10 Readiness Assessment for Practices or Hospitals
- Provider chart reviews for documentation changes needed
- Assessment of all processes, systems, and reports affected
- Review training needs for physicians and staff

Physician-led training for providers led by James Dunnick, MD
- Board Certified in Internal Medicine and Cardiology
- Board Certified National Quality and Utilization Group
- Certified Professional Coder
- Nationally published and experienced speaker
- Electronic health record and E/M expertise

Staff training led by AHIMA approved ICD-10 trainers
- Online basic awareness training module for physicians and staff
- Instructor-led coder training by specialty
- Experienced and certified coding instructors
Contact Us!

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- Board Certified Internal Medicine
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- ICD-10 Readiness Assessments
- ICD-10 and E/M Training for Physicians and Staff
- Payment and Financial Services
- Billing and Coding Audits and Reviews
- Medical Practice Management