

# Privately and Closely-Held Businesses

Established and emerging privately and closely-held companies throughout Indiana rely on Krieg DeVault for guidance to assist and protect their respective business and personal interests and concerns. Our firm advises a wide range of business owners, helping them navigate effectively through the issues associated with privately and closely-held companies, and steering them through the transitions that growth and opportunity bring. We counsel businesses owned and/or operated by unrelated partners, single or multiple generation families, or a mix of outside and family interests. Most importantly, we recognize each company's unique dynamics, learn the owners' personal and business plans and aspirations, help refine their ultimate objectives and work to achieve them, and institute strategies to protect the business and its assets against anticipated and unanticipated risks. We serve as value advisors to protect our clients' financial assets, interests, and opportunities by establishing effective tax and estate planning strategies to further enhance the benefits to their business and personal interests. As a key element in those strategies, our business succession planning helps private company owners develop the right strategies to maintain or effectively dispose of business interests, as their personal needs and professional circumstances dictate. We also help to further enhance or our clients' wealth and portfolio of interests through negotiated transactions involving strategic or financial alliances, as well as acquisitions or dispositions of assets or business interests.

## **Focus Areas**

**Business acquisition transactions**

**Choice of entity selection**

**Capital raising activities and financing transactions**

**Private placement negotiation and documentation of financing arrangements**

**Contract negotiation and documentation**

**Procurement and protection of intellectual property**

**Dispute resolution**

**Executive compensation**

**Business planning services**

**Tax planning and defense for individuals and corporate entities**

**Analysis and enforcement of rights arising from fiduciary duties**

**Estate planning services**

**Employee relations**

**Employment-related agreements**

**Employment counseling labor relations**

**Succession planning**



**Business exit strategies**  
**Corporate restructuring**  
**MBE and/or WBE certification**  
**Buy-sell arrangements**  
**Franchising**  
**Creditors' rights enforcements and protection**  
**Shareholder/Investor protection services**  
**Business litigation services**  
**Business reorganization services**  
**Securities law services**  
**Facilities financing, sales and leasing services**