

## Private Equity

Health care continues to be one of the most active private equity market sectors. While private equity initially focusing on smaller practice "roll ups" like dentistry and dermatology, private equity firms have moved on to anesthesiology, radiology, and gastroenterology, and are now setting their sights on surgical-based specialties, including urology and orthopedics.

Krieg DeVault comes to the private equity discussion with a health care provider's perspective. Having represented providers of all sizes for over 20 years, we understand the legal, operational, and cultural issues involved when considering private equity opportunities, including the unique ways in which private equity investments in health care must be structured. These include generational differences, the interplay with local hospital relationships, loss of control concerns, and the like.

While many of the private equity players are new to health care, Krieg DeVault's team can quickly and efficiently separate realistic expectations from "puffery." Our experience is particularly notable in:

- Addiction Treatment
- Ambulatory Surgery Centers
- Dentistry
- Dermatology
- Oncology
- Ophthalmology
- Orthopedics
- Senior Living and Long-Term Care
- Urology

Krieg DeVault has helped our clients with all phases of the private equity process, including consideration of when to start private equity conversations, negotiating arrangements with brokers, diligence preparation, investment negotiations, offer evaluations, and more.