



## **Robert C. Ansani**

Partner

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Bob Ansani is a Partner in the firm's Estate Planning and Administration Practice. He focuses his practice on estate planning, estate administration, tax, and corporate transactions, working closely with families, businesses, and non-profits. He assists clients with tailored estate strategies, wealth transfers, and business succession planning, ensuring compliance with evolving tax and trust regulations. Bob also has experience managing estates across U.S. and international jurisdictions, including complex and contested cases.

His holistic approach integrates knowledge in trusts, tax, insurance, real estate, and corporate law along with other advisors to meet each client's unique needs. Bob's clients include individuals, families, and closely held businesses from a variety of industries.

### **Education**

- J.D., The John Marshall Law School, Chicago, Illinois, 1999
- L.L.M. in Taxation, *magna cum laude*, The John Marshall Law School, Chicago, Illinois
- B.S. in Business Administration, Accounting, University of Arizona, Tucson, Arizona

### **Bar & Court Admissions**

- Illinois, 1999
- Arizona, 2022

### **Certifications**

- Certified Public Accountant (Illinois & Arizona)
- Illinois Licensed Life and Health Insurance Producer
- Managing Real Estate Broker

### **Practices**

- Business Services
- Corporate Finance
- Corporate Governance
- Mergers and Acquisitions



- Privately and Closely-Held Businesses
- Financial Services
- Financial Institutions
- Intellectual Property and Technology
- Patent, Trademark, and Copyright Prosecution
- Trust and Estate Litigation
- Employee Benefits and Executive Compensation
- Nonprofit and Exempt Organizations
- Real Estate Services
- Tax
- Private Client Services

### **Industries**

- Real Estate
- Real Estate
- Financial Services

### **Representative Experience**

- Completed and assisted in the administration of a \$100,000,000 multi-generational Asset Transfer involving over a dozen properties and partnership interests in five different states.
- Represented Seller in a \$35,000,000 Like-Kind (1031) Exchange involving 4 different properties in 3 different states and 10 different closely held entities.
- Structured a generational transfer of a \$6,000,000 Office Building with zero current and future gift tax and estate.
- Concluded various purchase and sales of closely businesses with related real estate valued between \$3,000,000 and \$40,000,000 in the business areas of: manufacturing, ranching, trucking, automotive sales and servicing, insurance, security broker/dealers.

### **Professional Associations**

- Member, Chicago Bar Association
- Member, Chicago Estate Planning Council
- Member, Arizona State Bar Association

### **Seminars and Presentations**

- Presenter, "Estate Planning A to Z Trusts 101", NBI Continuing Legal Education, July 2017
- Presenter, "Powers of Appointment in Estate Planning", NBI Continuing Legal Education, August 2015
- Presenter, "Essential Steps in Trust Termination", NBI Continuing Legal Education, November 2008



- Presenter, "Keeping the Books, Accounting in Trust Administration", NBI Continuing Legal Education, November 2008

### **Publications**

- Co-Author, "IRS Disregards 'Charitable LLC' Arrangement and Denies Charitable Deduction," March 24, 2026