Michael T. Deam

Senior Counsel
Office: Fort Wayne
mdeam@kdlegal.com
p: 260-469-0238
f: 260-422-1622

Michael Deam is a seasoned real estate, municipal, and business law attorney known for his transactional experience and practical legal insight. He advises clients on the negotiation and closing of complex real estate and business transactions, including acquisitions, and dispositions.

Michael represents buyers and sellers in high-value deals involving commercial shopping centers, apartment complexes, auto dealerships, and championship golf courses. His practice also includes counseling clients in the purchase and sale of service and manufacturing businesses. He has experience navigating environmental issues and regulatory considerations, and regularly advises a telecommunications tower company on land leases and subleases with national carriers.

From 2018 to 2024, Michael served on the Indiana Business Law Survey Commission, appointed by Governor Eric Holcomb. In this role, he contributed to statutory review and legislative recommendations presented to the Indiana General Assembly.

Education

- J.D., Indiana University Maurer School of Law, Bloomington, Indiana, 1989
- B.S. in Business, Accounting, Indiana University, Bloomington, Indiana, 1987

Bar & Court Admissions

- Indiana, 1989
- U.S. District Court for the Northern District of Indiana, 1989
- U.S. District Court for the Northern District of Indiana, 1989

Practices

- Real Estate Services
- Business Services

Industries

- Real Estate

Representative Experience

- Represented the seller in the negotiation and closing of the sale of commercial shopping centers to real estate investment trusts, in a multi-million dollar transaction
- Represented the buyer in the negotiation and closing of the purchase of a championship golf course, including real estate, equipment and liquor license, in a multi-million dollar transaction.
- Represented the seller in the negotiation and closing of the sale of a large apartment complex, in a multi-million dollar transaction.
- Represented the seller of real estate utilized as an auto dealership, including handling environmental issues.
- Represented a lender in connection with the secured financing of several apartment complexes in the amount of over one hundred million dollars.
- Represented buyers and sellers in the negotiation and closing of the sale and purchase of service and manufacturing concerns.
- Represented a telecommunication tower company in connection with its land leases and its subleases with cellular carriers.

Professional Associations

- Member, Allen County Bar Association
- Member, Indiana State Bar Association, Business Law Section
- Member, Indiana Business Law Survey Commission
- Member, Airport Council International
- Member, American Association of Airport Executives

Awards & Recognitions

- AV Preeminent® Rating from Martindale-Hubbell®
- The Best Lawyers in America® 2019–2027
  - Land Use and Zoning Law
  - Real Estate Law

Seminars & Presentations

- Presenter, “Aircraft Repossession from an Airport Perspective," Airport Council International – North America’s Spring 2015 Legal Conference, New Orleans, Louisiana, April 2015
- Presenter, “Restricting First Amendment Rights in Airport Terminals,” ICLEF Aviation Law Seminar, Plymouth, Indiana, October 2013

Publications

- Author, "Have You Done Your Due Diligence?" published May 3, 2021
- Author, "Indiana Changes Recording Requirements (Again)," published February 19, 2021
- Author, "Indiana Changes Recording Requirements," published June 26, 2020